



2010 N. 59<sup>th</sup> Street, Kansas City, KS 66104  
(913) 551-3200 FAX: (913) 551-3217

[WWW.KCKPS.ORG](http://WWW.KCKPS.ORG)

## MEMORANDUM

**TO:** THE KANSAS CITY KANSAS BOARD OF EDUCATION

**FROM:** Dr. Cynthia Lane, Superintendent of Schools

**DATE:** November 25, 2014

**SUBJECT:** ACCEPT LOW BID FOR CHECKPOINT SECURITY MANAGEMENT GATEWAYS AND SUPPORT

### RECOMMENDATION:

That the Kansas City Board of Education **accept the bid from DirSec, Inc. in the amount of \$708,163.92** as submitted by Robert Young, Director of Purchasing, Dr. Kelli Mather, Chief Financial Officer, and as recommended by Dr. Cynthia Lane, Superintendent of Schools.

### EXPLANATION:

#### Background

Sealed bids were received in the Purchasing Department Office on November 20, 2014. The solicitation called for bidders to provide pricing for equipment pricing and support of a Check Point 13500 Next Generation Firewall. Bids were sent to nine firms, publicly advertised in the District's legal publication. Bids were received from Alexander Operating Systems, Accuvant and DirSec.

#### Why This Is Important:

Replacement of the existing firewall appliances at the District's data centers and facilities to accommodate expanded external bandwidth capacity, as well as expanded data transmission requirements by schools and the District's business services, is necessary to ensure faster service, less delay and downtime caused by Internet traffic.

#### Strategic Framework:

- Supports Safe and Respectful Learning Environments
- Provide quality learning and working environments
- Good Stewards of Resources and Financial Accountability

#### What Action is the Board Being Asked to Consider:

It is requested the Board approve the low bid recommendation from DirSec, meeting the requirements of the written bid.

Recommended by:

Dr. Cynthia Lane  
Superintendent of Schools

Submitted by:

Dr. Kelli Mather  
Chief Financial Officer

Robert Young  
Director of Purchasing