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MEMORANDUM

TO: THE KANSAS CITY KANSAS BOARD OF EDUCATION
FROM: Dr. Cynthia Lane, Superintendent of Schools
DATE: May 9, 2017
SUBJECT: ACCEPT LOW BID FOR SCHOOL BUSES

RECOMMENDATION:

That the Kansas City, Kansas Board of Education **accept the low bid meeting the written requirements of the bid document from Midwest Bus Sales in the amount of \$1,069,518.00** as submitted by Miguel Martin, Director of Transportation, Robert Young, Executive Director of Business, Dr. Kelli Mather, Chief Operating Officer and as recommended by Dr. Cynthia Lane, Superintendent of Schools.

EXPLANATION

Background

Sealed bids for buses were received on April 21, 2017 in the office of the Purchasing Department. Bids were sent to four firms and publicly advertised in the District's legal publication. Bid responses were received from four firms. Attached is a bid analysis of the cost proposals received from Midwest Transit Equipment, Kansas Truck Equipment Company, Midwest Bus Sales and Masters Transportation. This acquisition is will be supported by budgeted Transportation Department funding.

71 Passenger Buses (Quantity: 6)

A Transportation Department review of the bid responses determined that bid submitted by Midwest Bus Sales met the specifications of the solicitation for 6 – 71 passenger buses, and is the low bid. The new buses are intended to replace Buses 7, 18, 22, 60, 80 & 213. It is recommended that the Board accept the bid submitted by Midwest Bus Sales for 6 – 71 passenger buses.

36 Passenger Buses (Quantity: 6)

A Transportation Department review of the bid responses determined that bid submitted by Midwest Bus Sales met the specifications of the solicitation for 6 – 36 passenger buses, and is the low bid. The new buses are intended to replace Buses 68, 69, 71, 72, 78 & 267. It is recommended that the Board accept the bid submitted by Midwest Bus Sales for 6 – 36 passenger buses.

A bid tabulation is attached.

Why This is Important

It is important to upgrade our bus fleet as we have many that are older, and require frequent repair. Additionally, it is easier to assure safety of the fleet with newer buses.

Strategic Framework Priority

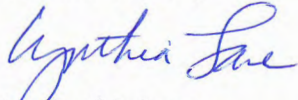
Replacement of worn equipment and purchase of new equipment will support mission of safety for the Transportation Department, and address the priority of being good stewards of resources with financial accountability.

LOW BID FOR SCHOOL BUSES
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What Action is the Board Being Asked to Consider?


Approve bid from Midwest Bus Sales to allow purchase of twelve new school buses for the Transportation Department.

Recommended by:

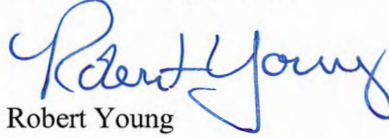


Dr. Cynthia Lane
Superintendent of Schools

Submitted by:



Dr. Kelli E. Mather
Chief Operating Officer



Robert Young
Executive Director of Business

Miguel Martin
Director of Transportation

17-015 School Buses

Requirement	Low Bid	2	3	4
	Midwest Bus Sales	Kansas Truck Equipment	Midwest Transit	Masters Transportation*
	Cost	Cost	Cost	Cost
Unit Cost: 71 Passenger Bus	\$ 84,043.00	\$ 85,948.00	\$ 100,056.00	No Bid
Total Cost: 6 - 71 Passenger Buses	\$ 504,258.00	\$ 515,688.00	\$ 600,336.00	No Bid
Unit Cost: 36 Passenger Bus	\$ 94,210.00	\$ 102,193.00	\$ 111,593.00	\$ 66,378.00
Total Cost: 6 - 36 Passenger Buses	\$ 565,260.00	\$ 613,158.00	\$ 669,558.00	\$ 398,268.00
Total:	\$ 1,069,518.00	\$ 1,128,846.00	\$ 1,269,894.00	\$ 398,268.00
Offered Discounts	None	\$5,000 Discount per Bus if Ford 6.8L Gasoline Engine Acceptable	None	None
Lead Time	30-45 Days - 71 Passenger 90-110 Days - 36 Passenger	120-150 Days	150 Days	90-120 Days

*Incomplete